

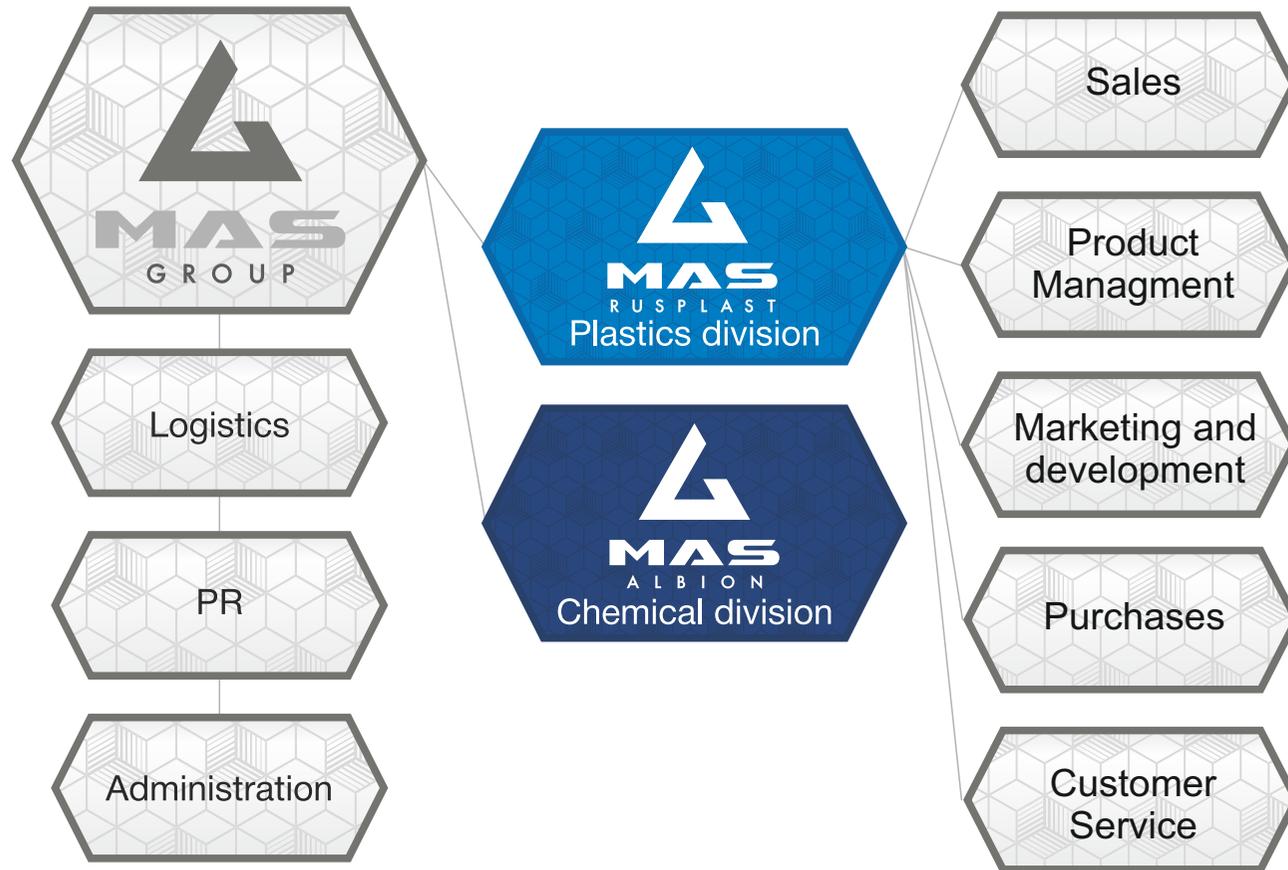


MAS
R U S P L A S T

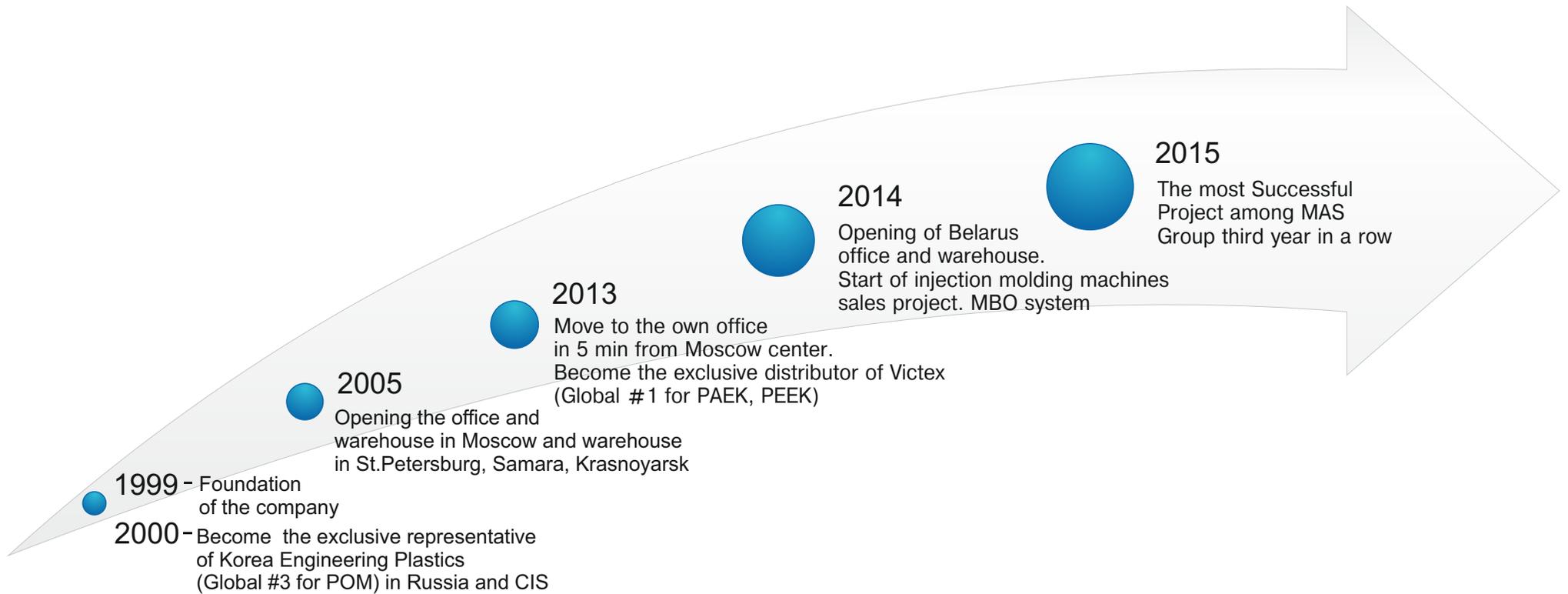


Any idea can be improved
Any polymers and rubbers for your business

Company's structure



Milestones



1999
3 active item products
3 industry branches

Today
135 active item products
28 industry branches

**To the future
with us!**

Applications



28 industrial sectors



Automotive



Household Appliance



Food



E&E



Compounding



PMA, asphalt modification



Adhesives, Sealants



Construction



Packing



Sport goods



Cables



Machine Industry



Railway transport



Instrument making industry

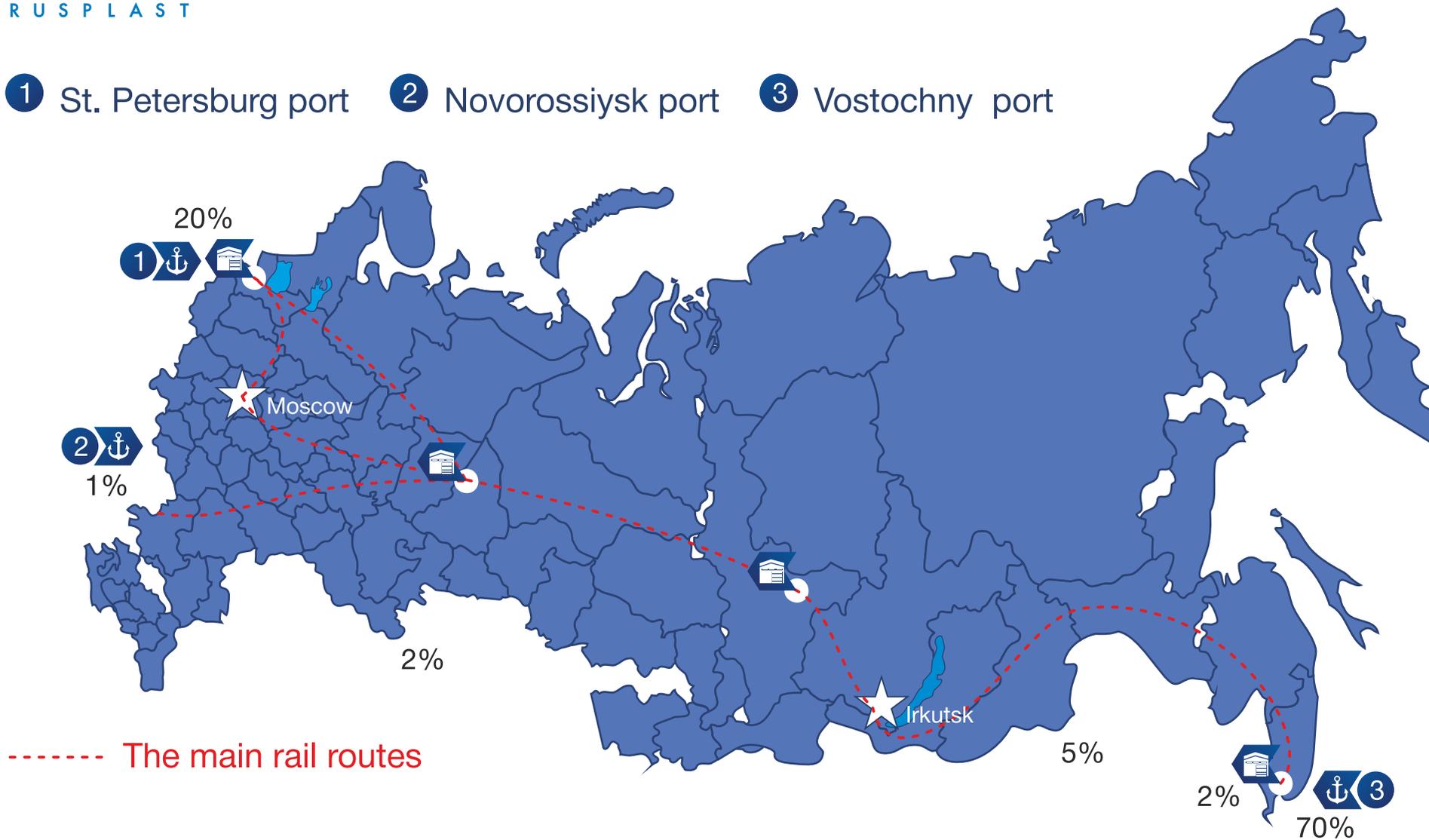


Oil&Gas Refinery



And others

- ① St. Petersburg port ② Novorossiysk port ③ Vostochny port



Our offices



-  Moscow warehouse
-  St.Petersburg warehouse
-  Yekaterinburg warehouse
-  Krasnoyarsk warehouse
-  Vostochny port warehouse

Moscow Office



DEPARTMENTS

- » SALES
- » MARKETING
- » MANAGEMENT
- » FINANCIAL

Irkutsk Head Office



DEPARTMENTS

- » LOGISTICS
- » SALES
- » SUPPLY
- » ACCOUNTING
- » LAW
- » PR

Our suppliers



We supply materials from

- △ China
- △ France
- △ Germany
- △ Great Britain
- △ India
- △ Indonesia
- △ Japan
- △ Korea
- △ Malaysia
- △ Netherlands
- △ Spain
- △ Taiwan
- △ Vietnam

FOR SUPPLIERS

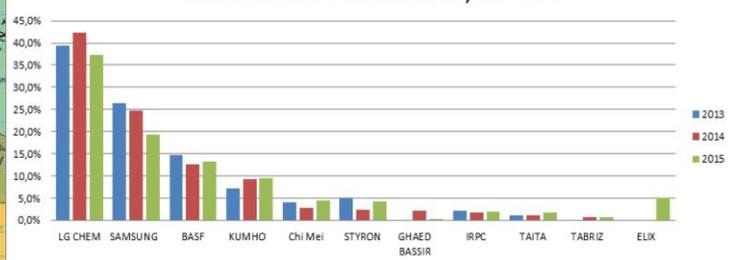
- » A deep analysis of the internal market,
Quarterly market reports
Customers database
- » Promotion of manufacturer's brand
Protection and support of market share
- » Flexible payment terms and delivery
- » Close and long-term cooperation with
customers
- » A wide network of warehouses

FOR CUSTOMERS

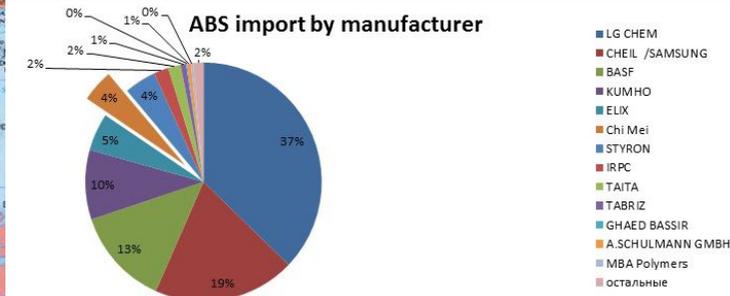
- » Responsibility for Quality
- » Professional Logistics
- » Information and Technical Support
- » Payment Delay for Clients
- » Close and long-term relationship with
suppliers all over the world



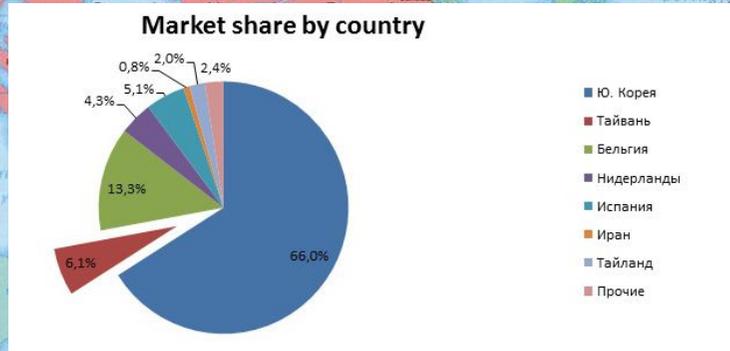
ABS manufacturers market shares, 2013-2015



ABS import by manufacturer



Market share by country



FOR SUPPLIERS WE OFFER:

- REGULAR CUSTOMS ANALYSIS
- ANALYSIS OF THE COMPETITOR'S OPERATIONS IN THE RUSSIAN MARKET
- REGULAR REPORTS ON PRODUCT PROMOTION AND THE STATE OF AFFAIRS WITH EACH CONTRACTING PARTY
- MULTI-YEAR PERSONAL CONTACTS WITH MAJOR INDUSTRY PLAYERS

Our marketing tools



OUR MARKETING TOOLS

 - A SYSTEM OF PRODUCT AND INDUSTRY WEBSITES

 - REGULAR MAILINGS

 - CASE STUDIES FOR CUSTOMERS

 - AUTOMATED KNOWLEDGE BASE

 - SOCIAL MEDIA GROUPS

 - FACE-TO-FACE MEETINGS

 - WEBINARS

 - CUSTOMER TRAININGS SEMINARS

[Injection molding machine \(TPA\)](#)

- ▶ [Plastics, polymers](#)
- ▶ [Rubbers](#)
- ▶ [Resin](#)
- ▶ [Modifiers](#)
- ▶ [Silicones](#)
- ▶ [Thermoelastoplastics](#)
- ▶ [Polyisobutylene](#)
- ▶ [Materials for road building](#)
- ▶ [Plastic hardware](#)
- ▶ [Purging compound](#)

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Google Yandex

technical specification of products



- Processing guides
- Fresh news, price and market analysis
- Case studies
- Real time document control
- Order tracking



- » Material we offer: POM Kepital F20-03
- » Replaced material: PA
- » Benefits: Cycle time reduced by 2,5 times*
- » Saving energy 9%*

Details of gas meters

- » Material we offer: Kumho SBS KTR-101, 103
- » Benefits: ring-and-ball softening point 61,4°C
- » Fraas breaking point -37,5°C
- » Flash temperature 240°C



Polymer bitumen modification

Our solutions for customer's business optimization



- » Material: POM Kepital F20-03
- » Unique technical solution
- » Replacement of aluminum and plastics, which don't work in hot diesel fuel

Diesel fuel level sensor

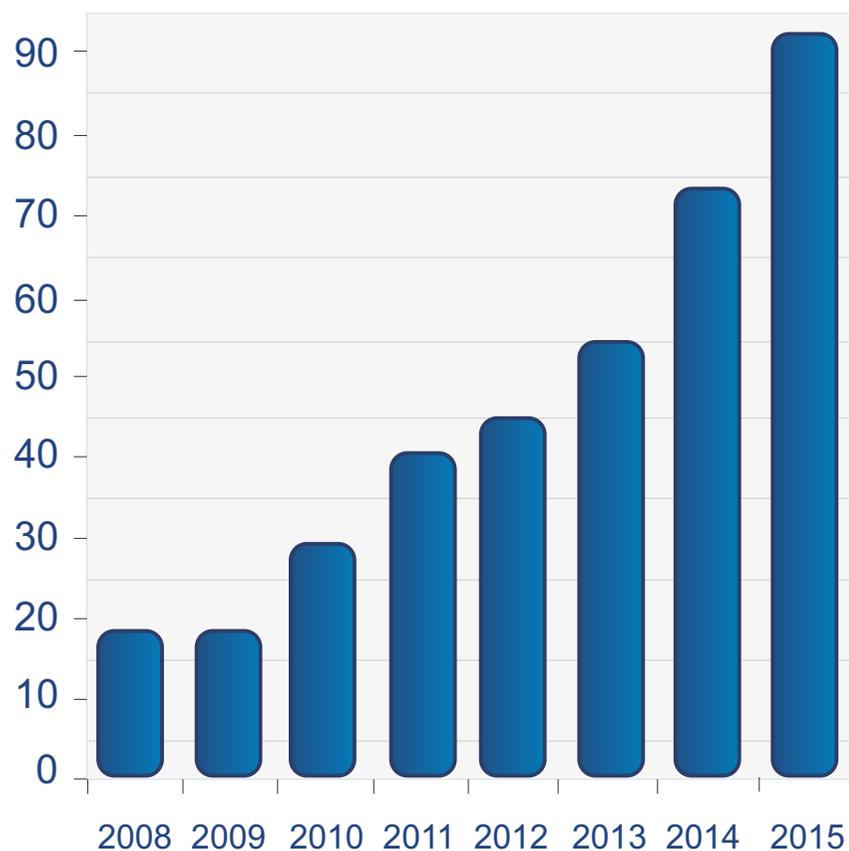
- » Material we offer: PEEK
- » Replaced material: Titanium
- » Purpose: Production of articles based on composite materials - future of aircraft industry



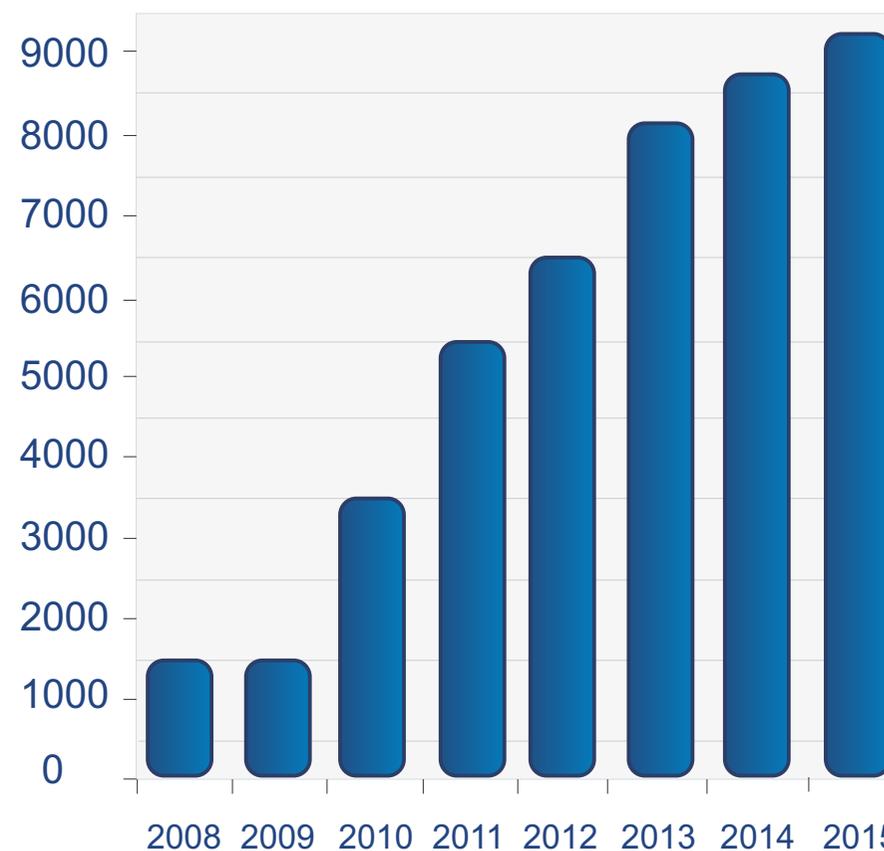
Outlet Guide Vane Blade for aircraft

Volume of sales / Purchase volume

Turnover U.S. \$ (million)



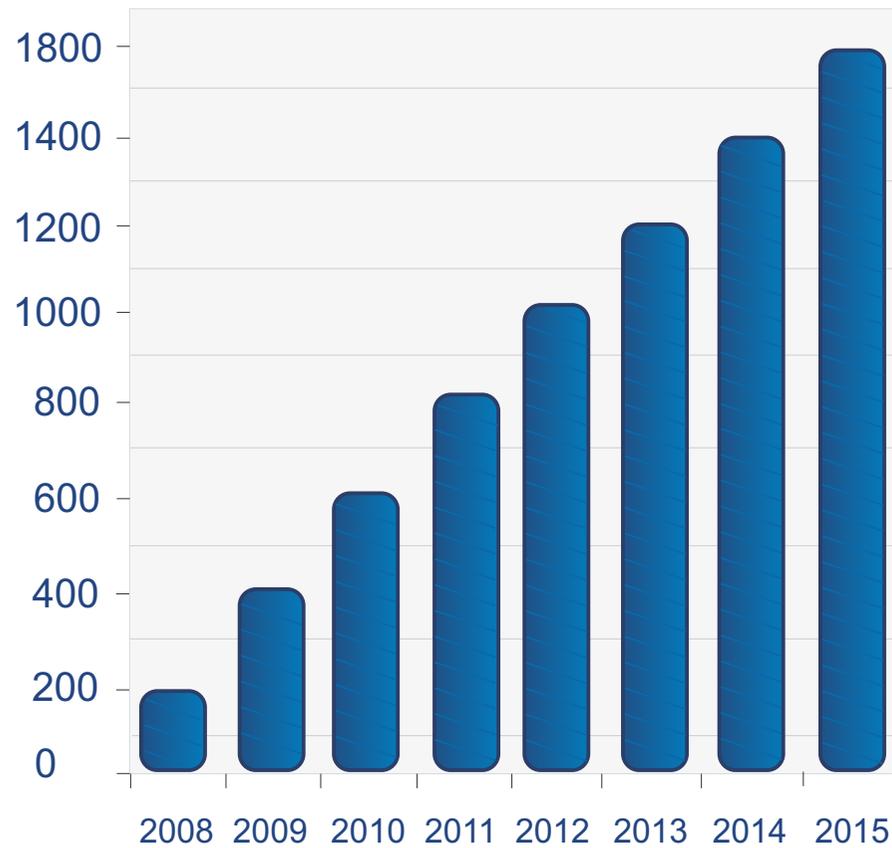
Purchase volume (MT)



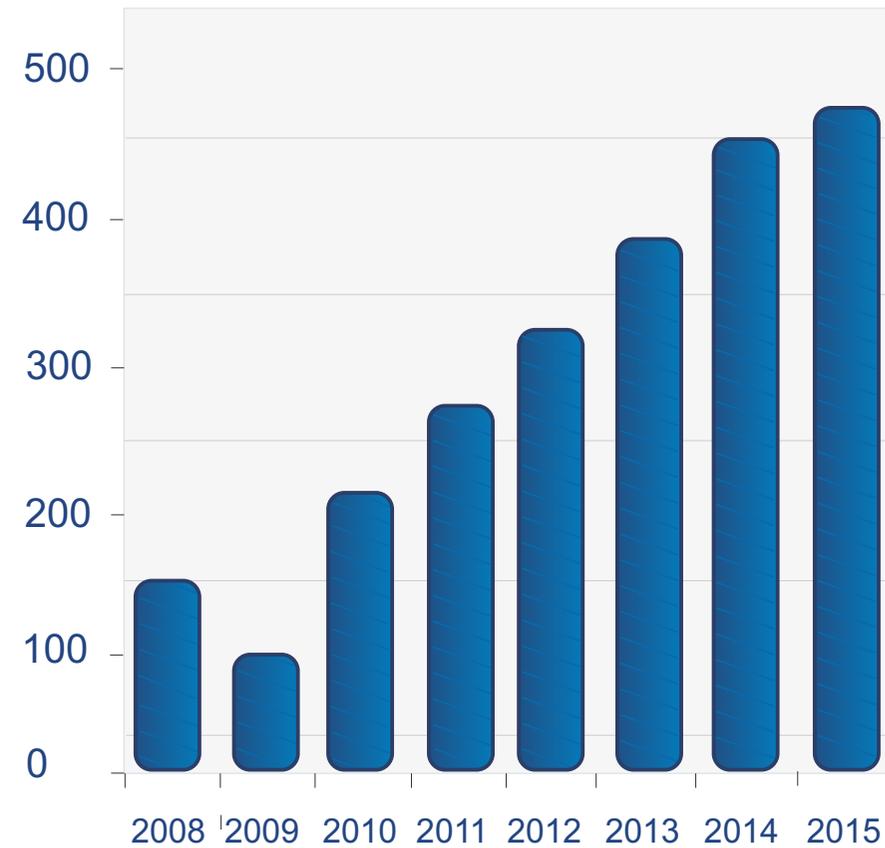
Our constant growth



Number of partners



Product assortment



Annual participation in International Exhibitions



KHIMIA 2013



INTERLAKOKRASKA 2013



INTERPLASTICA 2014



INTERPLASTICA 2013

**ALL OUR SALES PEOPLE ARE ENGINEERS
WE MAKE = SALES+TECHNICAL SUPPORT**

Annual participation in International Exhibitions



**ALL OUR SALES PEOPLE ARE ENGINEERS
WE MAKE = SALES+TECHNICAL SUPPORT**

Business trips, 2015 year



» more than 130 business trips

≈ 1000 hours in airplanes «

» 20000 phone calls every year

100 employees

31 average age
in the company

» Employee turnover <4%